

Startup Hub: Poland Prize

The III Batch Startups Presentation

THE THIRD BATCH OF STARTUP HUB: POLAND PRIZE LIST OF STARTUPS





AISE.ai

Russia

Internet of things, Big Data

The company develops an AI-aided analytics software for Industrial IoT and Big Data which helps to improve production processes only by making better decisions and more accurate control. It analyzes data from sensors, machines, and human, detects suboptimal parameters or problem symptoms, and suggests recommendations and details helping to solve the problem.



We joined the Startup Hub Poland acceleration program to validate our new product in Poland, to get to know our customers better, make pilots and first sales, prepare for investment, and open a research and development office.

Kirill Vechera,
Chief Executive Officer



ATLANT 3D Nanosystems

Denmark

Med-tech, Energy

ATLANT 3D Nanosystems is an early stage high-tech company with the vision to revolutionize micro and nanofabrication processing with additive microfabrication technology. The company is developing the first 3D nanoscale printer that can print more than 450 different materials.



Our company has a unique deep tech that requires large capital injection and qualified talents to make it run. I believe Poland can become a land of opportunities for our venture.

Maksym Plakhotnyuk,
Chief Executive Officer and Founder

DABBEL[®]

Dabbel

Germany

PropTech, Energy

Dabbel is an artificial intelligence based Autonomous Building Management System with the ability to make its own decisions by means of a self-learning, self-adapting and self-configuring system with cognitive artificial intelligence. It is capable of self-managing all building control systems, like heating, ventilation or lighting, more efficiently than any human.



Our purpose in the following months is to open the Polish market, as one of the most fast-growing economies in Europe. The first step is to make a market analysis and first connections with Real Estate related companies as Property Developers, Facility Management companies and Hotels to validate our business here.

Abel Samaniego,
Chief Executive Officer



Dynamic Air Cooling

Czech Republic / Ukraine

Energy optimization

Dynamic Air Cooling is new and 100% environment friendly air conditioning and refrigeration technology which does not use synthetic HFC coolants.



Every startup faces a challenge to select the most favorable environment for its future development. From economic, cultural and interpersonal point of view our team considers Poland to be a top opportunity to do business. If you add its strategic location, well-educated and skilled specialists, and cultural closeness to other Slavic nations – Poland becomes one of a prime startup choices for European or even world-wide eco system.

Pavel Panasjuk,
Chief Strategy Officer



Housebook

Austria

PropTech, ICT

Housebook is a combined tool for bringing together all the construction documentation which eases the real estate management.



Poland is a very important market, so we did not hesitate to come to Poland with Housebook. Thanks to the Startup Hub program, which we are allowed to be part of, this decision is still supported.

Christian Schniersmeyer,
Chief Executive Officer



Laava Tech

Estonia

Agritech, Energy

Laava Tech is a new lighting solution - a combination of hardware and software to give each plant the optimal growing conditions. With this solution it is possible to decrease energy consumption by up to 90% compared to less advanced systems, and up to 75% for LED lights systems due to the uniqueness of our software.



We've decided to go to Poland as it's one of the biggest markets for us in Europe, also we are interested in finding production partners. The startup scene is booming right now in Poland and it's definitely a very interesting time to be there. Plus Poland prize helps with landing in Poland which is priceless.

Tatsiana Zaretskaya,
Chief Executive Officer



PIXPRO

Lithuania

Energy

PIXPRO is a stand-alone software product that performs photogrammetric processing of digital images and generates 3D spatial data to be used in variety of applications, military, special forces, energy sector solutions, and visual effects production as well as for indirect measurements of objects of various scales.



Pixpro being based in Lithuania and have made its first steps in the market that is similar enough to Polish one has an advantage of understanding the Poland market particularities faster and more in details.

Edvardas Ramanauskas,
Chief Executive Officer



PowerUp Fuel Cells OÜ

Estonia

Energy

PowerUp develops next-generation fuel cell-based generators with replaceable and refillable hydrogen tanks for the sailing boat industry and later for military and various other markets.



PowerUp decided to expand business to Poland to find industrial partners for product development and sales and to find a partner with whom to set up hydrogen refuelling infrastructure.

Ivar Kruusenberg,
Chief Executive Officer and Founder



Relate Data

United Kingdom

ICT

Relate Data is a single consolidated big data platform for network monitoring and cyber security. It is a flexible platform that can provide a single user interface for all underlying operational and business solutions.



Poland is a manufacturing hub with great potential of implementation of our solution in various industries as we work not only with Cybersecurity but Industry 4.0, IoT and 5G sectors. Also the availability of talent in Poland for our R&D teams has made us come to Poland as a part of our expansion and scaling up plans.

Deepak Kumar,
Chief Executive Officer

sensfix

Sensfix

United States

Energy, ICT

Sensfix is a fully automated service-hailing app on blockchain which enables machines to automatically schedule and manage their repair & maintenance by themselves while holding automated decision-making transparent among all stake-holders.



Our main goals in Poland are:

- 1. We want to get PoC deals with PGNiG, PKN Orlen and Budimex.*
- 2. We want to setup the IT-development team by hiring web/mobile and cloud developers.*
- 3. Get 1-2 term sheets for co-investing in our series-SEED round.*

Balaji Renukumar,
Chief Executive Officer

VIEZO

Viezo

Lithuania

Energy

Viezo invents vibration energy harvesting to power wireless IoT sensors endlessly, helping them extend their lifetime 3 - 5 times without any maintenance required.



Definitely, money for every startup is extremely useful, plus when it is equity-free. Nevertheless, we saw a great opportunity being in SHP, as this organization is eager to provide much more than just funding, we are there to learn about additional opportunities of funding, meeting investors, potential strategic partners, joining workshops, conferences and getting massive insights on doing business Poland. There is just no disadvantage in participating.

Donat Ponamariov,
Chief Executive Officer

About Startup Hub: Poland Prize

Poland appears to be the country of first choice to conduct business for global talents and high-tech entrepreneurs. To make it happen, **the Polish Agency for Enterprise Development** invited **Startup Hub Poland** to **PolandPrize**, an acceleration program which aims to soft-land and grant top-class startups in Poland.

After months of scouting, recruiting and evaluating, Startup Hub Poland invited to Poland the third batch of **11 most disruptive startups** out of **462 applications**. Since mid-August 2019, Business Link Astoria hosts finalists of the third and the last season of Poland Prize acceleration program to link best ICT and energy projects with **PGNiG S.A.** - strategic partner of Startup Hub: Poland Prize as well as other Polish leading investors (VCs, BAs, Seeders), corporate partners, policy makers and community leaders.

STRATEGIC PARTNERS



COMMUNITY PARTNERS

